



November 29, 2010

To Whom It May Concern,

We would like to recommend Hilmerson Safety Services, Inc. for their excellent employee health and safety consultation services. Specifically, Allina Hospitals and Clinics engaged the services of Hilmerson Safety Services, Inc. to assist us in launching a comprehensive program to prevent injuries to staff from falling from heights.

Allina is a large system of 11 hospitals in 60+ clinics spread throughout Central Minnesota and western Wisconsin. The project involved working with multiple stakeholders in a wide variety of roles and an equally broad variety of building types. Hilmerson Safety Services, Inc, in the persons of Debra Hilmerson and Matt Golla, assisted us from "soup to nuts" -- that is to say, from policy development through individual site physical review, identification of effective and cost-effective solutions for each issue we encountered, through excellent training that was engaging and was found valuable by both front-line maintenance staff and safety professionals.

In addition to excellent knowledge of OSHA regulations and technical skills, we found Debra and Matt to be consistently solution-oriented, persistent as appropriate, with the great eye for the important detail, as well as having pleasant interpersonal skills that facilitated our successes. They were creative and engaged enough to think along the way of other "value-add" assistance that they could provide to Allina, such as helping us write grants to OSHA for assistance in implementing Fall Protections. I highly recommend their services.

Please feel free to call us if you seek further information on this matter.

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